



'Partnership that Works'

The Nnamdi Azikwe hall of the Le' Meridian Hotel Abuja has often played host to different events but none in the recent times has been as educating and inspiring as the Basscomm-Schneider Electric 2008 seminar which was held on Tuesday, 26th February, 2008. **Schneider-Electric Nigeria**, one of the biggest



Registration Stand at the Venue

names in the world's power sector, in partnership with **BASSCOMM Nigeria Limited** co-hosted a one day seminar which showcased joint capacity and competence in Electrical systems, Extra Low Voltage and Building Management Systems.

The aim of the Seminar was to raise awareness of our joint capabilities, promote greater participation of key Architects and Consultants in the Northern Region in new building technologies and systems integration. This was achieved with the attendance of over thirty different firms.

Following the opening remarks by Demola Onanuga (Executive Director of BASSCOMM) and Marcel Hochet (Managing Director of Schneider Electric), Richard Ogbuji (Regional Manager BASSCOMM) took the audience through the concept of Video surveillance in Nigeria using Pelco - a schneider company as case study.

Next was a presentation by Luqman Ogunfayo which covered the concept, design and application of Building Management Systems in this climes.



The High Table



Marcel Hochet
(Managing Director of
Schneider-Electric)



Demola Onanuga
(Executive Director of
Basscomm)



Richard Ogbuji
(Regional Manager Basscomm
Nigeria)

Speaking from the Consultant/Client Perspective Alhaji A. Usman (Partner of McAdog & Associates), discussed issues on contemporary engineering solutions and major problems facing the Engineering and construction industry and his expectations from Indigenous companies. He recommended continuous capacity building and training - consultants, technician etc. These recommendations were corroborated by contributions from Arch Nimi Ekime (Director Interstate Architects).

Other segments featured Samson Alamu discussing Schneider Electric's product offering in Nigeria, while Olamide Bello presented case studies of some Basscomm projects. Participant had the opportunity of seeing the applications of systems discussed in the course of the seminar.

An educative and inspiring session it really was for both



Alhaji A. Usman
(Partner of McAdog & Associates)
prepares for a presentation

the participants and the hosts as experienced industry experts discussed in-depth some relevant industry issues and challenges. For BASSCOMM who has constantly shown high commitment towards attaining and exceeding client's expectation, the seminar provided an excellent moment of interaction with our clients.



Olamide Bello giving a presentation on some Basscomm projects



A cross section of consultants and delegates at the seminar



Samson Alamu discussing Schneider-Electric's product range...



Demola Onauga having a chat with Marcel Hochet



Demola Onauga discussing the seminar agenda with Olamide Bello



Marcel Hochet taking the audience through the concept of Video surveillance in Nigeria

We wished above all things that you were there to tell the story for yourself. To view more photos from the Basscomm, Schneider-Electric Abuja Seminar, [click here](#).

+ Seminar Presentations

Below are links to view the various seminar presentations:



[Schneider-Electric's Local Capabilities](#)



[Building Management Systems](#)



[Video Surveillance in Nigeria](#)



[Basscomm M&E Capabilities](#)

+ Upcoming Events

Date: 12th – 15th May 2008
Event: IFSEC 2008
Location: NEC Centre, Birmingham, UK.

For more information on the seminar please visit:
[The IFSEC section of our website](#)



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